Financial Essentials

Helping New Hampshire NEA Members

Save & Plan for Retirement Anne Murray AIF, CLU Jeff Parsons AIF, CLU, ChFC

Personal Financial Strategies FINANCIAL ASSOCIATES, INC.

Welcome

Agenda:

- NHRS
- Social Security
- Financial Planning
- Retirement Planning Checklist



State Pension

Subject to state control

The state can choose to make changes at any time

Defined Benefit Plan

Benefits are <u>not</u> based on contributions or investment returns

> Benefits are based on a specific formula:

- Service (Creditable Service)
- Salary(Average Final Compensation)





New Hampshire State Pension

"Group 1 (State Employees and Teachers)" Has 3 Tiers:

Tier	Hire Date	Vesting Date	Full Retirement Age	Service Credits Required
1	[Any]	By Jan 1, 2012	60	N/A
2	Before Jan 1, 2011	Jan 1, 2012 or later	60	N/A
3	After Jan 1, 2011	[Any]	65	N/A

Members become "vested" for retirement benefits at the earlier of:

- 1. Completion of 10 years of NHRS Creditable Service; or
- 2. On or after attainment of the NHRS normal retirement age while in service, regardless of years of Creditable Service.



6

New Hampshire State Pension Tier 1 & 2

Ages 60-64 Benefit Formula

(Avg. final compensation) ÷ (60), x (Creditable Service) Example: \$50,000 ÷ 60 = \$833.33; \$833.33x 30 years = \$25,000

Ages 65+ Benefit Formula

(Avg. final compensation) ÷ (66), x (Creditable Service) Example: \$50,000 ÷ 66 = \$757; \$757 x 30 years = \$22,710 New Hampshire State Pension Tier 3

Ages 65+ Benefit Formula

7

(Avg. final compensation) ÷ (66), x (Creditable Service) Example: \$30,000 ÷ 66 = \$455; \$455 x 30 years = \$13,636



Early Retirement

*Early Retirement results in a permanently reduced pension based on the months before full retirement age the pension commences. The farther away from full retirement age, the greater the reduction.

Vested Deferred Retirement

10 + years of creditable service:

8

- Terminate NHRS-covered employment
- Do not withdraw accumulated contributions
- Pension may commence at age 60, or earlier as an early reduced pension



Working After Retirement

- May work for any non-NHRS employer with no restrictions
- May not occupy NHRS-covered position <u>and</u> receive pension
- 26-hour limit on 'part-time' employment of NHRS retirees by NHRS-participating employers
- Disability Retirement contact NHRS for details



Survivorship Options Post-Retirement Death Benefits

- Lifetime pension to beneficiary
- Choosing a payment option is an important decision and is <u>irrevocable</u> once you sign up for benefits

Options	Payment to Retiree	Payment to Spouse
• 1	\$3,500/month	0
• 2	\$3,200/month	\$3,200/month
• 3	\$3,300/month	\$1,650/month
• 4 A*	\$3,150/month	\$3,150/month
• 4B*	\$3,250/month	\$1,625/month

*If spouse pre-deceases the retiree, then payout "pops up" to option 1 for remainder of retiree's life.

This is a hypothetical example for illustrative purposes only. Actual benefit amount will be based on your particular situation.

FINANCIAL ASSOCIATES, INC.

10

Pre-selection of a Survivorship Option



Lifetime pension to beneficiary if member dies before applying for NHRS

> *If member continues to work in NHRS-covered position AND is age 60 or older

> > *NOT automatic

*Expires once retirement application is received by NHRS



Approaching Retirement?

Within 3 years of Retirement

Request Benefit Estimate

□ Within 1 to 2 years of Retirement

Schedule Appointment with a Benefits Specialist



Filing for Retirement

- File with <u>NHRS</u> 30-90 days prior to effective date of retirement (always the first of a month)
- Terminate NHRS-covered employment prior to the effective date of retirement



New Hampshire Retirement System NHRS 54 Regional Drive Concord, NH 03301 Phone: 603-410-3500 Toll Free: 877-600-0158 www.nhrs.org





Retirement Income Planning – Find an Expert

- 1. You will probably need between 70% to 100% of pre-retirement income to maintain your current life style.
- 2. Consider pensions, Social Security, 403(b)'s, IRA's, 401(k)'s, part- time work, income-producing real estate, or sale of and reinvestment of assets.
- 3. Remember to consider impact of part time work on Social Security and Teachers' Retirement benefits.
- 4. Don't forget about inflation!



Social Security

Overview

Mandatory federal program that promises a retirement benefit at a certain age

Full vs Partial Benefit



Depending on when you begin taking Social Security, you may not receive the highest amount possible

Future Uncertain

Source: Social Security Administration, "Summary of 2015 Annual Reports," http://www.ssa.gov/oact/TRSUM/index.html



Social Security: Full Retirement Age

lf you were born	And you start taking Social Security at age					
	62	63	64	65	66	67
Before 1937	80.0%	86.7%	93.3%	100%		
1938 - 42	75 - 80%	80 - 86%	86 - 93%	93 - 100%		
1943 - 54	75.0%	80.0%	86.7%	93.3%	100%	
1955 - 59	70 - 75%	75 - 80%	80 - 86%	86 - 93%	93 - 100%	
1960 +	70.0%	75.0%	80.0%	86.7%	93.3%	100%
You are eligible for this percentage of your "full" benefit.						

Once you begin taking Social Security, your benefit is **locked in**. It does not increase as you age.

Note: The government can change these benefit levels/amounts at any time for future retirees.



Source: Social Security Administration, <u>www.ssa.gov</u>

Social Security + State Pension

• Will Social Security and a state pension be enough?

Type of Benefit	Amount	
Average annual Social Security benefit ¹	\$14,160	
Average annual pension benefit ²	\$19,151	
Total	\$33,311	

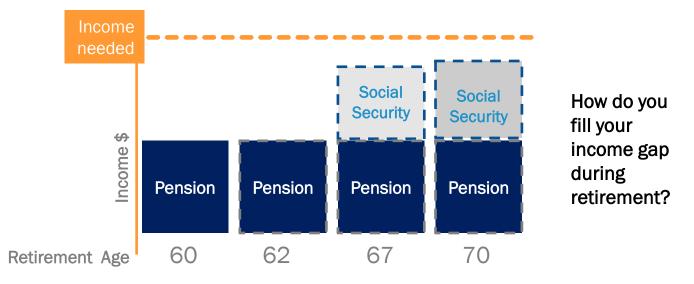
 You can't control Social Security or state pension amounts. You can't control inflation or unexpected expenses.

Source: 1 CNN Money, "How to Predict Your Social Security Payout," Aug 1, 2011. <u>http://money.usnews.com/money/retirement/articles/2011/08/01/how-to-predict-your-social-security-payout</u> 2 Empire Center for Public Policy, "Measuring Average Public Pensions," Mar 9, 2012. <u>http://www.empirecenter.org/publications/measuring-average-public-pensions/</u>



How Much Will I Need?

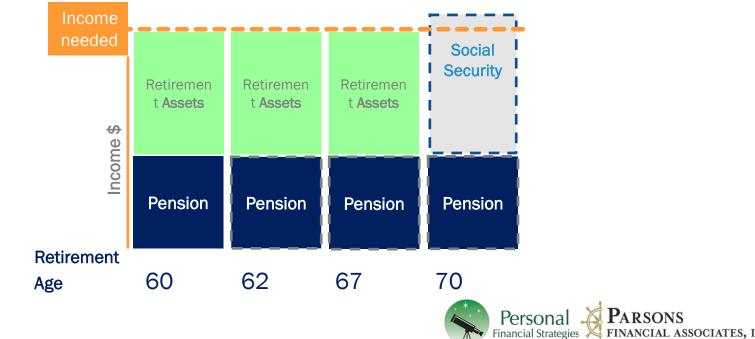
• Everyone's retirement income needs are different, but on average, Social Security and a state pension are not enough to meet expenses.





How Much Will I Need?

- 403(b) accounts and IRAs can be used to:
 - Help you generate retirement income; or •
 - Provide time for you to wait and maximize other sources • of income



FINANCIAL ASSOCIATES, INC.

How Much Can I Save?

Time: Your most valuable asset

If you saved just \$100 per paycheck, how much might you eventually accumulate?



The above illustration does not take into account the effect of any state or federal taxes. The performance of the investment, 8%, in the illustration is hypothetical and in no way relates to the actual or expected performance of any investment. The results of an investment may differ substantially. Investing involves risk and there is no guarantee of investment results. This illustration assumes \$100 invested 26 times per year.

Personal Financial Strategies PARSONS

2020 Contribution Limits

403(b), 457(b), 401(k)

Lesser of

\$19,500 or 100% of earned income.

- Additional "catch-up" limits for individuals age 50 or older = <u>\$6,500</u>
- Traditional and ROTH IRA's
 - Lesser of \$6,000 or 100% of earned income.
 - Over age 50 "catch-up" = <u>\$7,000</u>



Next Steps

- Discuss with a financial advisor the best way to generate monthly retirement income.
 - Which assets do you use first?
 - When do you have to start receiving distributions from supplemental retirement programs?
- Determine how any shortfall of monthly income will be offset from investments, savings, part-time work or change in life style.
- Consider *paying off credit card debt and other loans,* including your mortgage, to reduce expenses.



Review Insurances:

- Review options for Health, Dental, and Life insurance
- Long Term Care Planning
 - Self Insure
 - Long Term Care Insurance
 - Hybrid Planning



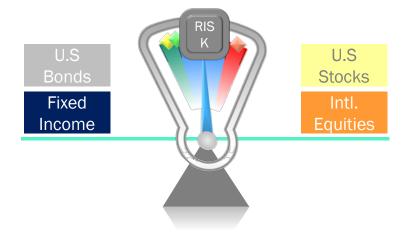
Estate Planning – 5 Important Documents

- 1. Will (s) review and update.
- 2. Durable Power of Attorney authorizes someone to make business-related decisions for you.
- 3. Advance Health Care Directive authorizes someone to make medical decisions for you when you can't make them yourself. It can also specify burial and funeral arrangements and replaces what used to be called a "Living Will."
- 4. **HIPAA Release** authorizes hospital, doctor, insurance company and any other medical professional to share personal medical information and discuss your condition with those you specify in the document.
- 5. **Trust Planning** review whether trust is applicable for your situation.



Re-Visit your investments at least once a year.

- 1. Risk tolerance.
- 2. Diversification.
- 3. Amount saved.
- 4. Time horizon.
- 5. Inflation.





USE YOUR RESOURCES

- New Hampshire-NEA
- NEA Member Benefits
- New Hampshire State Teachers' Retirement System
- Social Security ssa.gov
- Financial Advisor(s)



Next Steps:

 If you are 60 or older, file preselection form with NHRS



- Request a benefit estimate from NHRS or a pension estimate from us
- Schedule a meeting with us to review your current plan



How we can help you

- Retirement Income distribution planning
- Pension Estimate
- Social Security Estimate



- We are here for you as a resource!
- If you have additional questions don't hesitate to contact us!



Parsons Financial Associates

Jeffrey A Parsons LPL Registered Principal Jeff.Parsons@lpl.com Phone: 603-224-9906 24 South State Street Concord, NH 03301

PARSONS FINANCIAL ASSOCIATES, INC.



Parsons Financial Associates, Inc.



Jeff Parsons

Personal Financial Strategies

Anne H. Murray LPL Registered Principal Anne@PFSNH.com Phone: 603-929-3636 29 Lafayette Road, Unit D North Hampton, NH 03862





Personal Financial Strategie s



Anne Murray



Personal Financial Strategie s



@PFSNHfinanc e

Disclosures

Jeffrey Parsons and Anne Murray are Registered Representatives of LPL Financial. <u>LPL</u> <u>does not give tax or legal advice.</u> Comments regarding tax and estate planning in this material simply reflect our understanding of current interpretations of applicable laws.

Since laws are always subject to interpretation and possible changes, we recommend that you seek the counsel of an attorney, accountant or other qualified tax advisor as it applies to your particular situation.

Securities and advisory services offered through LPL Financial, a registered investment advisor. Member FINRA, SIPC. LPL Financial is not affiliated with Parsons Financial Associates, Inc. or Personal Financial Strategies, Inc or NHRS.

This presentation was created for educational and informational purposes only and is not intended as ERISA, tax, legal or investment advice. If you are seeking investment advice specific to your needs, such advice services must be obtained on your own separate from this educational presentation.

